



New Product of the Year for 2014 ...The Next Generation Junction Box



Pictured here are the Core Team Members receiving the Innovation award. From left to right: Martin Leung, Koen Verweyen (Aliaxis), Sam Fok, Imad Badawi, Rich Schlieker, Carole Henri, Philip Martino, Mike Weiss, Rod Huels, Jennifer Tuck, Jim Wentte, Eduardo Carbone, Bruce Campbell, Ray Messier

After over four years of time invested in customer consultations, iterative designs and conquering complex engineering and technical challenges we were ready in 2014 to reveal the biggest change to a PVC junction box, with the introduction of the JBox.

The project team's intuition was that the JBox would be an incredible sensation when the market received it and it was. So popular, that virtually every supporting IPEX distributor in Canada provided a pre-launch booking order so they could receive the new box on the official launch date. In the USA, distributor customers changed supplier partner alliances so they could have access to the new boxes.

It has been a year since the JBox was first introduced in Canada and the success has led to enhancements and even new accessories that address customer use and needs. Redesigning and replacing an industry preferred product is especially delicate.

It has been rewarding for the Stage Gate project team to learn that some contractors are

permitting only the new JBoxes on their jobsites and to hear the accolades from scores of users on how the box saves them time and effort. Some of our sales team have even received hugs from customers (but not too long so as to be uncomfortable).

The SGE-65 team was officially recognized and congratulated on this achievement with the presentation of the 2014 Innovation Award for New Product of the Year.

Receiving the IPEX Innovation award was a prestigious achievement but the JBox project also achieved international attention and admiration as it was nominated and finished as the runner-up for the Aliaxis Product Innovation Award at the 2015 Aliaxis Innovation Days. Aliaxis Innovation Days highlighted how innovation is a key strategic pillar in Aliaxis' journey towards sustainable, profitable growth. Congratulations to the dedicated team and the many extended team members across the company who all contributed to this year's New Product of the Year.